Serving The World
Through Synergy







A strategic tie-up that leverages our strengths to bring comprehensive products, services and tailored solutions for developing the global pharmaceutical industry



Focus on the development of pharmaceuticals and biosimilars

Ensure regulatory compliance and commercial competitiveness

Sustain profitable growth of business internationally while also supporting local manufacturing via technology transfers





18 Years of Excellence

100+ Successful Products & Technologies

100+ Successful Solutions



Superior Quality

Higher Affordability

Reliable Service

- **50+** Manufacturing Partners (FDF)
- 200+ Manufacturing Partners (API & Intermediates)
 - 15+ Manufacturing Partners (KSM)
 - 10+ Impurity Manufacturing Partners (WS & RS)
 - 5+ Regulatory Support Partners (BE Studies)
 - 10+ Foreign Partners for Exclusive Raw Material Supplies





Mission & Vision

- Become one of the world's leading and most reliable organizations that supports all clients in ensuring global competitiveness
- Pursue excellence with commitment and support the global pharma industry through superior quality products and tailored solutions
- Sustain commercial viability on a global scale and empower our clients for import substitution
- Provide end-to-end solutions for all challenges related to pharmaceutical manufacturing

Global Presence









Global Presence







Licensing & Supply

Contract
Development &
Manufacturing

Co-developments

Tech Transfers

Product list available on request...

Custom Solutions











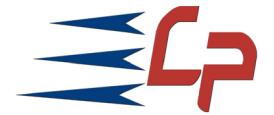














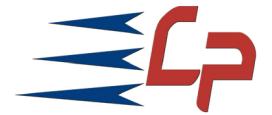
Key Starting
Materials &
Intermediates



Active
Pharmaceutical
Ingredients



Finished
Dosage
Forms





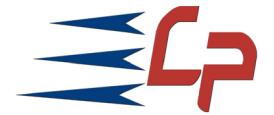




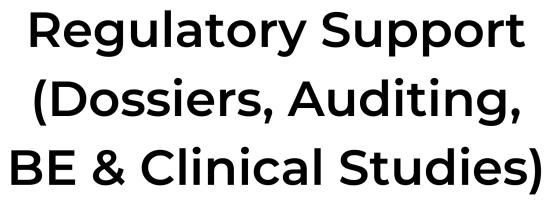
Impurities (Working & Reference Standards)

Contract Research,
Development, &
Manufacturing

Custom Synthesis (Fine Chemicals)









Technology Transfer



Cargo Consolidation & Overseas Stock Arrangements

Track Record





25 (+) APIs successfully developed & commercialized



100 (+) FDF successfully developed



300 (+) MAs



45 (+) Tech Transfers



50 (+) BE Studies



Strong bonds with **50 (+) major manufacturer**

Track Record





1200 (+) GMP/QP Audits



40 (+) Facilities certified by US / EU



12 (+) Facility
Compliance Remediations
(US/EU)



60 (+)
EU Registrations,
Ongoing 18 Procedures



55 (+) Analytical Methods



150 (+) Clients



Superior Quality

Higher Affordability Reliable Service

- 3 Business Verticals Pharmaceuticals, Chemicals & Cosmetics
- 40+ Years of Being a Preferred Partner in India
- 170+ International Clients
 - **50+** Countries
 - 35+ New Molecules Developed (CDMO)
 - 25+ Warehouses for Overseas Stock Arrangements

Leadership





Sunil Doshi Founder & Managing Director

36 Years of Global Techno-Commercial Expertise In Pharma Industry



S. Lakshminarasimhan Chief Operating Officer

25 Years of Pharma Technology, Compliance & Regulatory

Leading a global team of 80 committed professionals.

Strategy





Christian Duchow Director - EU Business

30 Years of Expertise in EU Pharma Business



Arun Sehgal Director - Strategy

40 Years of Expertise in Global Pharma Business



Borut Strukelj Senior Scientific Advisor

35 Years of Expertise in Biotech, Biosimilars & Regulatory



Andrej Gasperlin Senior Associate - US

35 Years of Expertise in US Pharma Business

SMEs





Rajeev Patil Director - Regulatory Affairs

40 Years of Expertise in USFDA Regulatory Compliance



Ganesh Sangaiah Director - NDDS

26 Years of Expertise in NDDS



Ashish Dasgupta Senior Scientific Advisor

40 Years of Expertise in Clinical, Quality & Regulatory

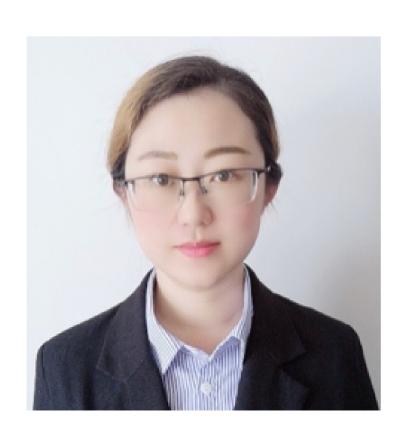
SMEs





Manish Rajeshirke
Vice President - BD

21 Years in Global
Pharma Business



Nancy Yao
Director - China,
Technical Operations
11 Years in China
Pharma Compliance



Felix Huang
Director - China, BD

10 Years in China
Pharma Business

Accreditations

















Clientele





 genepharm







ABHILASH CHEMICALS

















Galenica



















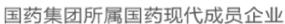


















UniMed UniHealth Pharmaceuticals















以音會制药 QILU PHARMACEUTICAL







BEXIMCO

PHARMA





















Leadership



Arun Sehgal Chairman & MD



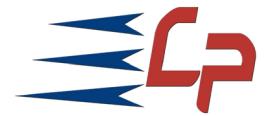
Vijay Agarwal
Chief Executive Officer



Deepkiran Khanwalkar Vice-President



Sunil Doshi Director



Leadership



Shubhit Sehgal Director



Vaandan Agarwal Director

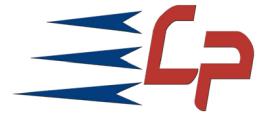


Abhishek Khanwalkar Director



Vishal Agarwal Director

Clientele























































Home Sunshine Pharma An ISO 9001:2015 Certified Company

























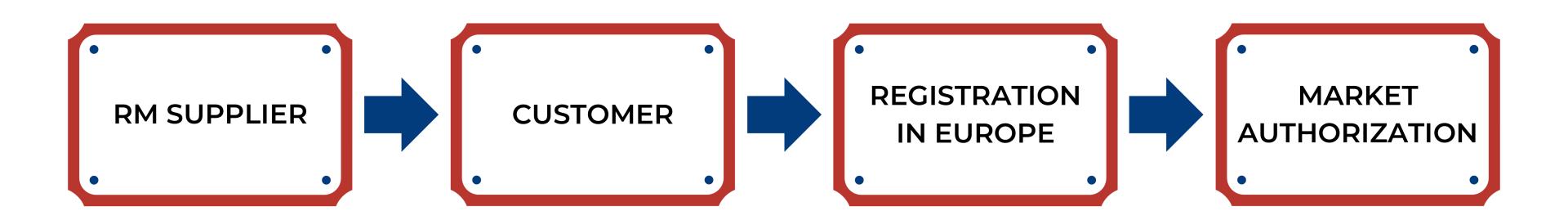
Building Global Competencies

- Facilitate technology transfers by bringing the best talent to clients
- Conduct regulatory compliance audits with our team of industry experts and consultants
- Perform regular cost competency audits with our team of global supply chain experts
- Develop efficient and competitive supply chains of manufacturers who are preferably already pre-approved by us
- Establish an infrastructure that ensures just-in-time inventory
- Support and expedite product registrations in the EU

Proposed Business Model



PERFORMING REGULAR COSTING AUDITS
FACILITATING SUPPLY CHAIN DEVELOPMENT
MAKING OVERSEAS STOCK ARRANGEMENTS





CONDUCTING REGULATORY COMPLIANCE AUDITS PLANNING & EXECUTING TECHNOLOGY TRANSFERS

Note: We will also assist local manufacturers to get included in Group 1 for domestic tenders



Combining Strengths

- 50+ years of cumulative experience
- Rich knowledge in developing, registering, and marketing generics in Europe (including 20+ First to File)
- Extensive experience in the domains of manufacturing, technology, compliance, regulatory, and marketing
- Offering innovative, comprehensive, and tailored solutions for all aspects of the Pharma Value Chain
- Cost-competitive and time-efficient turnkey projects
- Strong team of 75+ technocrats and growing...
- Associated with renowned industry experts specializing in Pharma, Biosimilars, Clinical, etc.



Combining Strengths

- 80+ years of cumulative experience
- Rich knowledge in contract development of new and innovative molecules with niche applications (35+ developed first in India)
- Extensive experience in the domains of manufacturing, technology, supply chain development, and marketing
- Offering innovative, comprehensive, and tailored solutions for value creation within the Pharma Supply Chain
- Designing cost competitive businesses to compete globally
- Strong local and international networks of industry experts





Empowering Industry... Globally

- Combining expertise, resources, and networks to assist manufacturers in achieving sustained profitable growth
- Supporting local production and providing global market access to our esteemed clientele for their products of interest
- Bringing the best of pharma competencies to YOU and introducing your newly enabled organization to the WORLD







Our Approach

- Transfer of efficient and cost competitive formulation technologies
- Build and develop a reliable supply chain for APIs
- Support clients in attaining EUGMP and other accreditations
- Register selected finished dosage forms in desired target markets
- Design and implement marketing strategies to generate a sustained stream of export revenue
- Helping manufacturers enter biopharmaceuticals via in-licensing and local development





Our Approach

Cost Competitiveness	GMP Compliance	Market Access
Raw Material Pricing	 GAP Audit of Facility 	Product Registrations
 API Inventory Management 	 Compliance Guidance 	Market Authorization
Efficient Technology	Preparatory Audit Prior to	Batch Testing / Release
 Operational Efficiencies 	Authority Inspections	Finding, Liaising &
Regular Audits of Supply	Training	Finalizing Marketing /
Chain Partners	Deputation of Experts at	Distribution Partnerships
Regular Cost Competency	Site for Authority Inspection	Commercial Supply Chain
Audits vis-à-vis Competition	Post Inspection CAPA	Management
	Support	Post Marketing Follow Up
	Continued Compliance	





Conclusion

- Enabling manufacturers in gaining a competitive edge globally
- Enhancing GMP compliance provides new opportunities for entering regulated markets
- Getting an EU MA will help companies attain Group 1 status and increase the chances of commanding higher prices in local tenders
- Bringing top industry experts to assist entry into biopharmaceuticals
 - Developing capabilities for biosimilar production
 - Manufacturing with higher standards for quality & compliance
 - Swift implementation from conceptualization to commercialization

THANK YOU!